



Committed to supporting statewide efforts  
to expand disability employment,  
one community at a time.

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Weather ☀️: 87° Weather Spotters Hurricane Preparedness Tour SunFest Contact 5 Priced Out of Paradise

To the Point Let's Hear It Sports Seen On 5 Traffic Contests

## Palm Beach County, Treasure Coast employers still having difficulty filling job openings

'My husband and I are pulling like 17-18 hour days,' restaurant owner Melanie Hackman says



By: Michelle Quesada

Posted at 4:23 PM, Apr 07, 2023 and last updated 5:25 PM, Apr 07, 2023

WEST PALM BEACH, Fla. — Job growth gains are slowing down month to month nationwide.

Workforce analysts call it a cool down, but Florida often marches to the beat of a different drum.

Job growth remains strong, especially in Palm Beach County where there are more available jobs than people looking for work.

At many businesses, there are more customers walking through the door each day. However, there is less help behind the counter.



U.S. Chamber of Commerce

Topics

Topics / Workforce /

## Understanding America's Labor Shortage

Workforce participation remains below pre-pandemic levels. We have 3 million fewer Americans working today compared to February of 2020.



**Stephanie Ferguson**  
Director, Global  
Employment Policy &  
Special Initiatives, U.S.  
Chamber of Commerce

**Published**  
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We hear every day from our member companies—of every size and industry, across nearly every state—they're facing unprecedented challenges trying to find enough workers to fill open jobs. Right now, the latest data shows that we have over 10 million job openings in the U.S.—but only 5.7 million unemployed workers.

We have a lot of jobs, but not enough workers to fill them. If every unemployed person in the country found a job, we would still have 4 million open jobs.

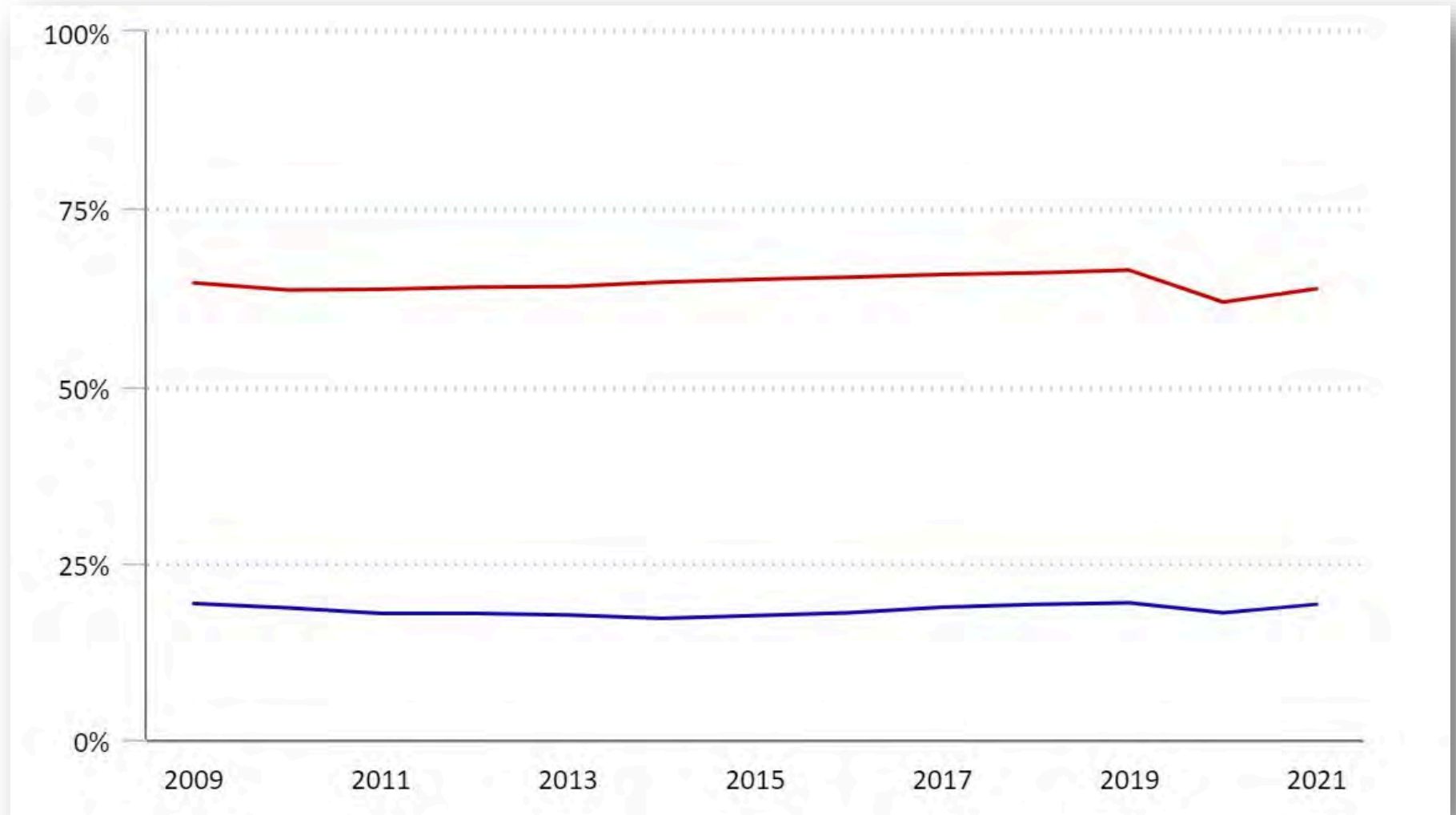
The U.S. Chamber is capturing the trends on job openings, labor force participation, quit rates, and more, for a quick understanding of the state of the workforce in our [America Works Data Center](#).

# EMPLOYMENT – POPULATION RATIOS BY DISABILITY STATUS

Source: U.S. Bureau of Labor Statistics

People without  
a Disability

People with a  
Disability



# INCREASING FLORIDIANS WITH DISABILITIES INTO FLORIDA'S WORKFORCE



**\$ 111B**

Economic impact of adding 300K  
Floridians with disabilities to the  
labor force over 10 years  
(by 2032)

# THE ABLE TRUST™

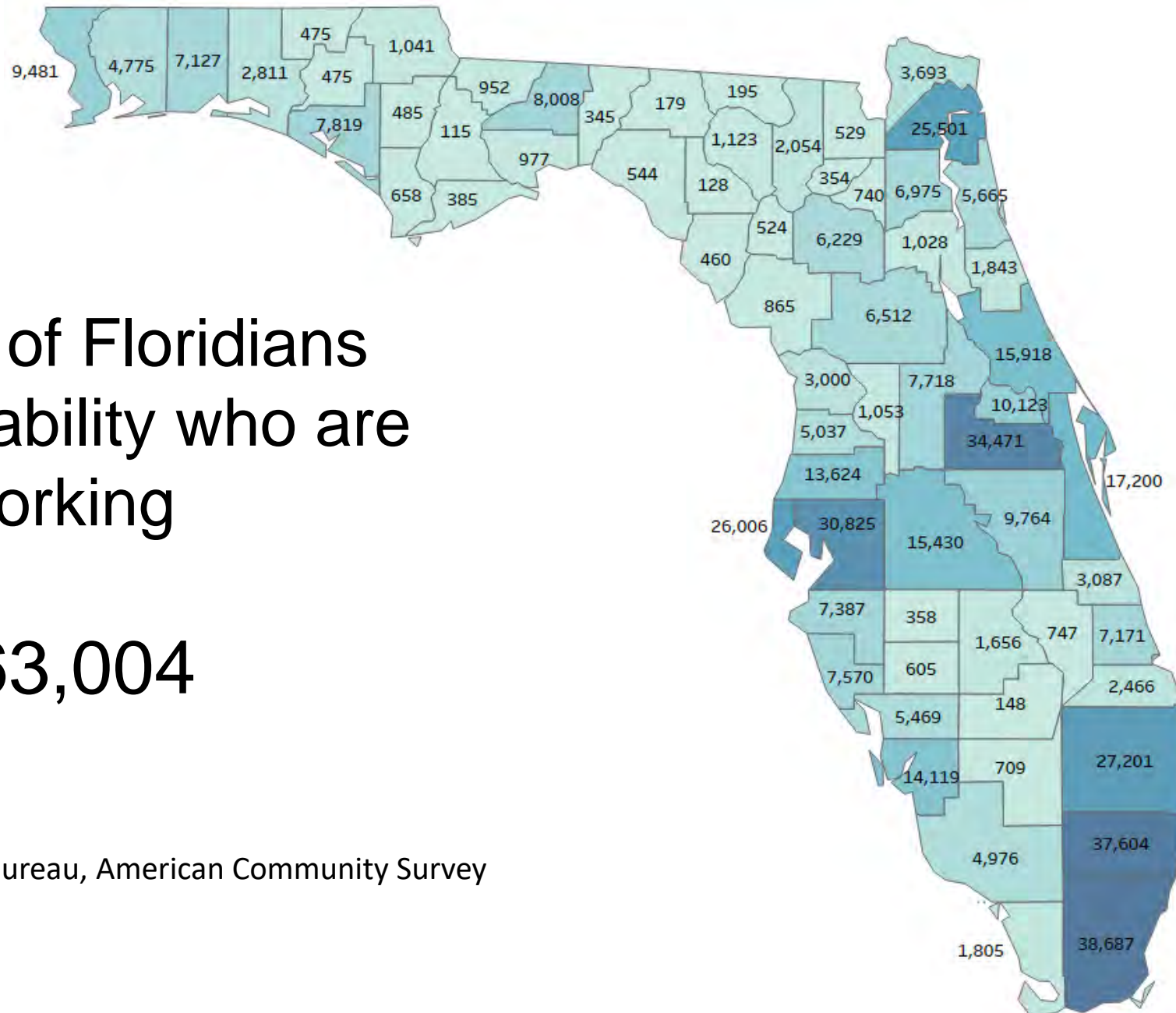
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- Established in 1990 by the Florida legislature to support the Florida Division of Vocational Rehabilitation.
- Promotes employment of Floridians with.
- Makes meaningful investments and collaboration.

# Number of Floridians with a disability who are working

# 463,004

Data Source: U.S. Census Bureau, American Community Survey

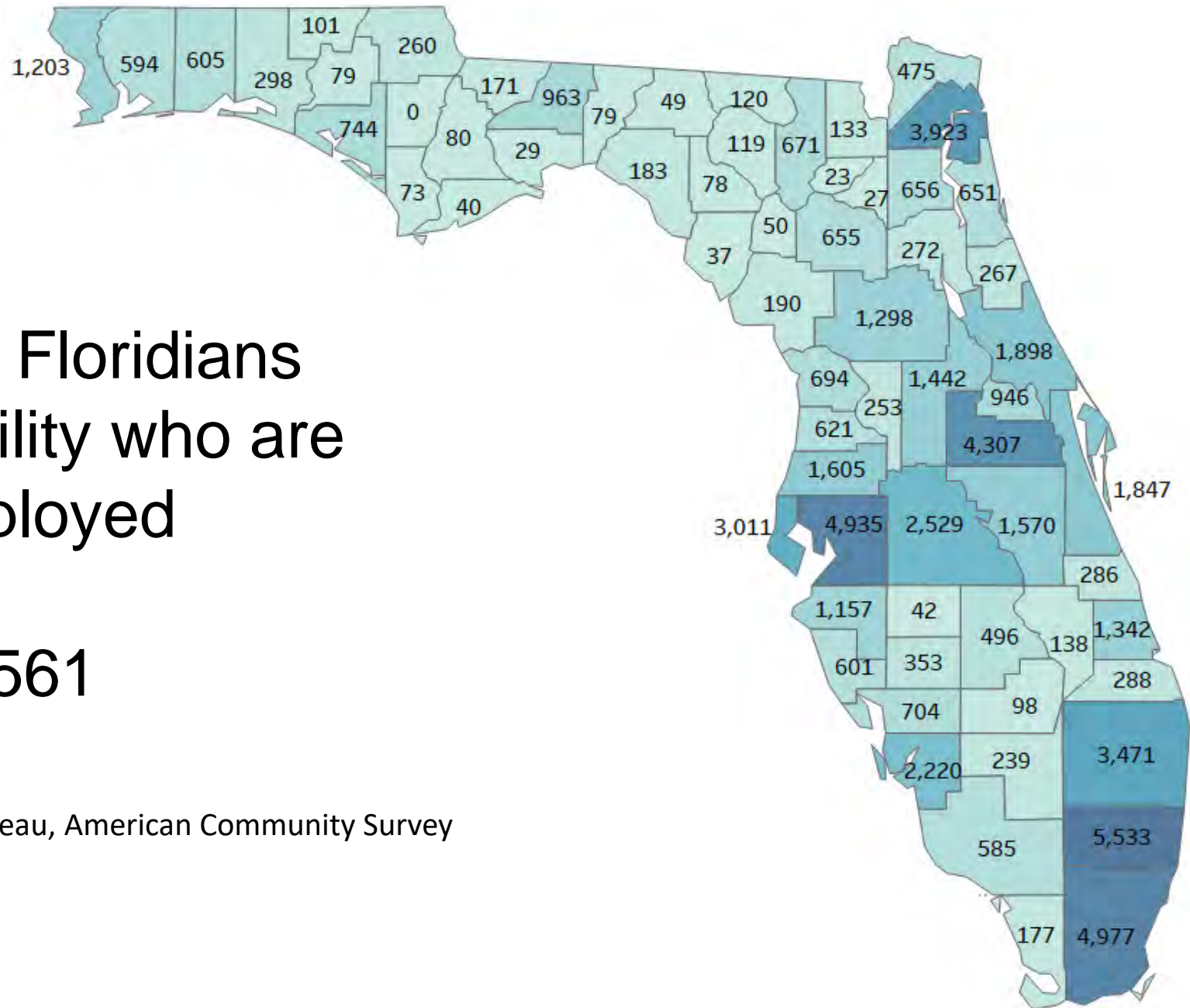




# Number of Floridians with a disability who are unemployed

63,561

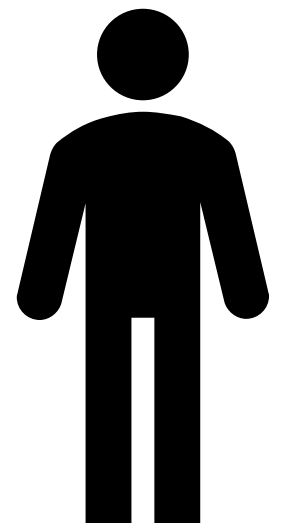
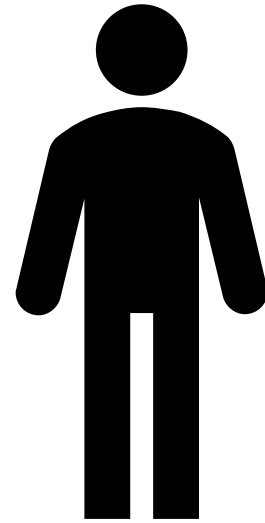
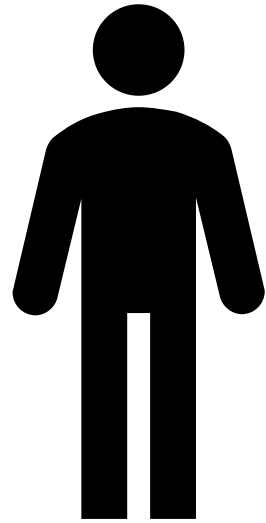
Data Source: U.S. Census Bureau, American Community Survey



# EMPLOYMENT SNAPSHOT – TAMPA REGION

	<b>EMPLOYED</b> Floridians with a disability who are employed	<b>UNEMPLOYED</b> Floridians with a disability who are unemployed
<b>Hillsborough</b>	<b>30,825</b>	<b>4,935</b>
<b>Pasco</b>	<b>13,624</b>	<b>1,605</b>
<b>Pinellas</b>	<b>26,006</b>	<b>3,011</b>





1 IN 4

70%



Can you see  
all disabilities?



# TAMPA SUCCESS



PEPIN ACADEMIES



# BENEFITS OF HIRING PERSONS WITH DISABILITIES

A recent Accenture report states companies that hire hidden workers were **36% less likely** to face talent and skills shortages compared to companies that do not.

Other findings show:

**38%**

less likely to face challenges finding workers with the necessary experience

**44%**

less likely to face challenges finding workers with the necessary skills

**36%**

more likely to find candidates who have the right attitude/motivation

# WHAT'S HAPPENING IN TAMPA?



Collective Impact  
Project



UNIVERSITY of  
**SOUTH FLORIDA**  
College of Nursing









# GET INVOLVED



Invite Us to  
Talk with Your  
Team



View our  
Research



Join Our  
Mailing List

# CONTACT US!

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[www.abletrust.org](http://www.abletrust.org)



# EXCLUSIVE SPONSORSHIP OPPORTUNITIES



## October is Disability Employment Awareness Month (DEAM)

- Exclusive **Elevate Member & BWE** Sponsorship Rates Good through May 31, 2023.
- DEAM Sponsors will receive value from their sponsorship throughout the year.
- Sponsorship details available in your packets.

**Exclusive Elevate Member & BWE Sponsorship Opportunities**

SPONSORSHIP LEVELS	Elevate & BWE Attendees Rate	Regular Sponsorship Rate Effective June 1
	Good thru May 31, 2023	
Head Barista (one exclusive opportunity)	\$ 17,000	\$ 20,000
Espresso Enthusiast	\$ 6,375	\$ 7,500
Tea Trailblazer	\$ 4,250	\$ 5,000
		\$ 2,500
		\$ 1,000

**2023 Sponsorship Opportunities**

The Able Trust's theme for the 2023 Disability Employment Awareness Month is "A Cup of Ambition."

While October is the month we celebrate DEAM, Disability Employment Awareness is our mission all year long. As such, DEAM Sponsors will receive value from their sponsorship throughout the year. Your support of DEAM speaks your company's commitment to disability inclusion in Florida's workforce.

**Everyone should have the opportunity to go to work each day with a cup of coffee.**

But recent data shows only 20.4% of working age (20-64) workers with a disability are employed, compared to 82% of workers who do not have a disability. Florida's employment percentage of workers with a disability is the **lowest of any state** in the United States of America.

Whether you can give a job, a job, a benefit or more, every drop of your sponsorship will go towards lifting The Able Trust's vision of making Florida the most disability inclusive state in the country.

**Become our exclusive Head Barista with your sponsorship of at least \$20,000!**

**Benefits include:**

- The Presenting Sponsor Title for all The Able Trust DEAM events around the state both live and virtual
- Opportunity to host an exclusive DEAM event at your organization/community shared by The Able Trust
- Keynote speaker option at DEAM event of your choosing (Jacksonville and Orlando are our targets)
- Exclusive Q&A interview to be featured in The Able Trust CEO Newsletter, website, and social media
- Head of your choosing (title level at DEAM events)
- Table for display area at all DEAM events if needed
- Mentioned in all DEAM communications
- Continued social media engagement and collaboration with The Able Trust quarterly for one year
- Opportunity to provide subject matter expertise/consulting to Able Trust Newsletter
- Virtual/Onsite commercial on our website (six times during the year) (paid opportunity)
- Letter to the Editor written for your local newspaper or media market of your choosing
- Presence on The Able Trust website for one year
- Be provided with registration list from DEAM events
- Your name/logo on all DEAM collateral material and signage
- Invite to speak or present at a future webinar of The Able Trust
- Opportunity to contribute to guest list of all DEAM events
- Mentioned in all media releases and press opportunities for DEAM
- Company logo featured on all DEAM event registrations
- Option to host a virtual industry tour

See reverse for more sponsorship levels and benefits.