This agreement is entered into this 15th day of August, 2017 between Van Gogh's Palette, Inc. DBA Vincent Academy ("Organization") and the Florida Endowment Foundation for Vocational Rehabilitation (dba The Able Trust) ("Foundation") to set forth the terms and conditions upon which the Foundation shall award Grant #18-520 to the Organization.

Foundation states that its mission is to be a key leader in providing Floridians with disabilities with opportunities for successful employment, and one of the primary means of addressing that mission is to fund programs and projects that provide successful employment outcomes to people with disabilities. Foundation has selected Organization for funding because of the projected employment outcomes. This contract and all deliverable reporting may be open to public viewing and distribution in accordance with Florida's public records laws.

I. Deliverables:

A. Organization acknowledges and agrees that the funds being awarded are intended to be applied to the project described in Attachment One, which may be a copy of the grant application and proposal.

B. Organization shall use its best efforts to implement the project timely and complete the project described in Attachment One within three years of issuance of the first disbursement of funds from Foundation.

C. Organization agrees to collect data on individuals served and provide that information to Foundation upon request, and at reporting intervals. Data will include accurate information on an individual's contact sources (address, email, texting numbers, etc.), employment status, name and place of employment, job title, wages paid, and other job-related data unless prohibited by law.

D. Project reports shall be submitted by Organization to Foundation on a quarterly basis. August 10, November 10, February 10 and May 10 of the applicable calendar year. Organization will be reviewed on each anniversary of this contract for compliance and goal setting for the next contract year.

E. Organization must sign and return contract within 60 days of presentation of contract by Foundation, or such Grant award shall be deemed withdrawn. Prior to disbursement of funds, this contract must be signed by both parties, and Organization must provide proof of existence of any additional funding which Organization identified as necessary for the success of the project.

F. Organization shall begin the project described in Attachment One upon receipt of the first payment.

G. Organization must recognize or reference Foundation in any marketing materials or public relations activities that are the direct result of this grant. Instructions regarding such recognition or reference are included in Attachment Two.
H. Organization will work with Foundation to assure individuals served by the grant award are aware of the Foundation’s involvement and mission.

II. Reporting requirements

A. Organization is required to report outcomes at regular intervals during the term of the contract, as specified in I.D. above. Failure to provide progress reports as requested will result in a delay of future payments, and may result in a reduction of the grant award.

B. Organization shall provide a full listing of individuals served by the grant project, and employed as a result of the project, per I.C. above. The listing shall be due at each of the quarterly reports.

C. Organization shall verify, in the regular reports, that grant funds are being applied in the specific manner and for the specific items and expenses as identified in Attachment One. Failure to use funds as specified in the project may result in a cancellation of this contract. At minimum, failure to timely apply funds to the project will result in a delay of any subsequent payments.

D. Organization shall formally report the start-up of the project in the form of a letter to the Foundation. Failure to begin the project when the first payment is received shall result in a cancellation of the grant award and a return of any grant funds paid.

E. Organization shall report the names and provide resume’ information on all individuals hired or assigned to implement the project within 15 days of hire. If such individual(s) shall leave the project for any reason, Organization shall inform Foundation within five business days, and use due diligence in replacing the staff member with a qualified replacement in the shortest time possible. Foundation must be notified of replacement staff within thirty days of hire date. Failure to maintain adequate active staff for the project will result in payment delays and possibly cancellation of the grant award.

F. Foundation shall be notified immediately by phone and in writing of any changes in Organization name, address, phone, fax, website URL, corporate affiliation or name of chief executive.

G. Organization shall include in its progress reports verification of the distribution of communication materials to individuals served by this grant award. Organization shall use materials as provided by Foundation.

III. Payment and Terms

A. Foundation agrees to provide $248,000.00 to Organization as Grant #18-520 subject to the terms and conditions as stated. The Foundation shall disburse the funds to the Organization as follows: Year One funds shall be delivered to the Organization in three disbursement(s). The first disbursement shall be in the amount of $40,500.00 and will be delivered within 30 days after receipt of a fully executed contract. The second disbursement shall be in the amount of $40,500.00 and will be paid by Foundation to Organization not less than 180 days after the initial disbursement, provided all reporting requirements are satisfied. The third disbursement shall be in the amount of $5,000.00 and will be paid by Foundation to Organization not more than 30 days after Year One Final Report on persons served and employed, as defined in I.C. above is received and accepted. The Foundation shall not be required to make any disbursement.
of funds under this Contract unless and until Organization has complied with of
the requirements or conditions of this Contract and unless all representations
made by Organization herein are continuing, true and correct as of the date of
any disbursements called for hereunder. Subsequent payment schedules for
year two and three of the grant shall be attached to this document at the time of
annual review.

B. Funds not verified as used at the conclusion of the grant period shall be returned
to Foundation, unless an extension has been granted by Foundation. Any
extension shall be at the sole discretion of Foundation, and may, at Foundation’s
sole discretion require an amendment to this Contract. No amendment or
revision of the terms of this Contract will be valid unless in writing and signed
by authorized representatives of both parties or such other written means agreed
to by the parties under the circumstances (such as exchange of letters or e-mails
documenting mutual acceptance). No temporary, occasional, or partial relief
from strict compliance with this Contract agreed to by Foundation shall be
construed or relied upon the Organization as grounds for any subsequent or
further relief from strict compliance with the terms of this contract.

C. If the project as described in Attachment One should cease to be operational,
Organization shall inform Foundation immediately by telephone and letter from
Organization leadership. Unused funds must be returned to Foundation, along
with any tangible property with a value exceeding $500. Property shall be
returned at Organization’s expense within 60 days of project cessation.

D. Organization shall not use any funds for expenses incurred before the date of the
initial disbursement of funds nor shall it encumber any liability related directly
to the project being funded prior to the initial disbursement of funds.

E. Foundation may conduct an audit of the project described in Attachment One at
any time during or up to five (5) years after the completion of the project, which
may include all records related to the project. The audit may also include
Foundation directly contacting individuals and employers served by the project.

F. Foundation may perform on-site inspections of the project during regular
business hours, and will generally provide reasonable notice prior to such
inspections, unless circumstances shall dictate otherwise.

IV. Insurance and Indemnification: During the Agreement, including any renewals and
extensions, Organization shall maintain at its expense, insurance coverage under the State of
Florida Risk Management Trust Fund, established pursuant to Chapter 284, Florida Statutes, and
administered by the State of Florida, Department of Insurance and Worker’ Compensation
Insurance as required by law. Evidence of such insurance that names the Foundation to be a
named insured on the liability policies shall be provided to Foundation in writing from the
covering insurance company, within 30 days of the effective date of the Agreement. The
following types of insurance are required.

A. Commercial General Liability Insurance
B. Workers’ Compensation
C. Employer’s Liability (100,000/100,000/500,000 as minimum limits)

Organization acknowledges and agrees that the project for which Granted Funds will be used
has been developed and will be implemented solely by the Organization and solely for the
Organization’s benefit. Organization further acknowledges that there is no agreement between
Organization and Foundation, its Board members or employees to share in any of the profits, proceeds or benefits of the proposed project. Organization also acknowledges that Organization is not an agent or employee of Foundation. Organization agrees to indemnify and hold harmless the Foundation, its Board members and employees from any and all cost, loss, damage or expense (including reasonable attorney’s fees) which may occur by virtue of Organization’s implementation of the proposed project to the extent authorized by law and without waving any rights under the State of Florida Sovereign Immunity Statute, Chapter 768 F.S.

V. Non-transferable clause: This Agreement is non-transferable by Organization unless agreed in writing by Foundation.

VI. Termination

A. In the event of a breach of any promise, representation, warranty or agreement made by Organization under this Contract or in Organization’s Grant Application, or in the event that Foundation believes that Organization has not attempted to or cannot or will not complete the project described in its Grant Application, Foundation shall be released from any and all obligation to provide the Funds or any undelivered portion thereof to Organization. Upon any such occurrence, Foundation shall be entitled to the immediate delivery of any unused Funds by Organization, as well as to the delivery of any personal property purchased with the Funds by Organization, and shall be entitled to pursue any other legal remedy available to it, including enforcing section III.C resulting from Organization's breach of this Contract.

Organization and Foundation accept the terms of this contract by signing below. Organization states it is authorized to enter into this contract by the signature below. Any and all required approvals, consents, and corporate actions have been taken or obtained by Organization to allow it to enter into and perform this contract.

Organization is not otherwise affiliated with any person, partnership or other entity or organization which has received a grant from Foundation and which has not been disclosed in writing to Foundation by Organization.

ORGANIZATION

By: William McKeever
Printed Name: William McKeever
Title: Executive Director
Date: 7/5/2017

FOUNDATION

By: Susanne F. Numan
Printed Name: Susanne F. Numan
Title: President/CEO
Date: 8/14/17
Strategic Employment Placement Grant Application

Organization Name: Van Gogh's Palette, Inc., DBA Vincent Academy
State of Florida Charitable Registration #: 85-8(12665222C-6)
IRS Employer Identification #: 59-3720139  Year Org was established: 2003

Mailing Address
Street: 1819 Glengary Street
City: Sarasota
State: Florida
Zip Code: 34231

Physical Location where Services Provided
1819 and 1910 Glengary Street
Sarasota
Florida
34231

Executive Director's Name: William McKeever
Phone Number: 727-541-0350 (direct)  Cell: 727-580-0525
Email: william@vincenthouse.org

Primary Project Contact: same as above
Phone Number: __________________________ ext __________ Fax: __________________________
Email: __________________________
Organization Website: vincenthouse.org (Vincent Academy link in development)

Project Name: Vincent Academy: A Fast Track for "Recovery through Work" in Sarasota

Disability Population Served in proposed project:
  • Mental Health
  • Other: Drug/Alcohol Dependency (if co-occurring)

County/Counties to Benefit Most from the proposed project:
Sarasota and Manatee Counties

Is Organization currently involved in ANY Litigation: NO

Provide the number to the following items for the three year grant
Total # of Persons proposed to be served during the project: 125
Total # of Persons proposed to become employed during the project: 60
Total Amount of Funds Requested of The Able Trust: $250,000
Total Amount of Funds Projected to support the proposed project: $2,820,000
Total Cost Per Person to become Employed: $7,500/person

William McKeever
Signature & Date President/Executive Director

Dorene Thomas, President, 11/5/2016
Signature & Date Board Officer

Printed Name: William McKeever
Company Name: Van Gogh's Palette, Inc
Printed Name & Representing: 11/5/2016

abletrust.org
dated January 2015
Attachment One
Project Name: **VINCENT ACADEMY: A FAST TRACK FOR “RECOVERY THROUGH WORK” IN SARASOTA**

**Population Served**

Vincent Academy will serve individuals, ages 18 and older (no upper age limit), with a major psychiatric diagnosis and who experience **major barriers to employment** due to mental illness. Diagnoses will include: schizophrenia, bipolar disorder, post-traumatic stress disorder (PTSD), or major depression. In addition, these individuals:

- May possess dual diagnosis (substance abuse) or other disabilities
- May be an armed forces veteran
- May have a history of legal involvement, crisis care, and/or homelessness

**Executive Summary**

We invite The Able Trust to join us in creating a fast track to success for the newly founded Vincent Academy. This Strategic Employment Grant will provide vital resources for building a strong foundation of employment partners and ensure success for our new “Recovery through Work” program in Sarasota. Vocational training, business partnerships, and employment placements are the keys to helping adults living with severe and persistent mental illnesses lead productive lives.

With the support of The Able Trust, we hope to build on 14 years of grassroots efforts in Pinellas County by creating Vincent Academy in Sarasota. Because we envision Vincent Academy as the **blueprint for future expansion** to every county in Tampa Bay, dollars invested now will have a **far-reaching, long-term impact**. Therefore, with your support, we are enthusiastic about our Major Strategic 3-year Goals:

1. **Effectively replicating** our “Recovery through Work” culture at Vincent Academy.
2. Establishing Vincent Academy as the **first choice for mental health rehabilitation services** in Sarasota.
3. Establishing Vincent Academy as the **premier employee resource** for the Sarasota business community.

Vincent Academy’s Sarasota expansion is a strategic response to the request of owners of the Sunset Automotive Group, Inc., who have committed over $3 million in capital investment to solve the mental health crisis through training, community integration, and employment. We are targeting adults living with the **most severe** mental illnesses.

**Leadership of Organization**

Executive Director William McKeever will lead this expansion. Mentored by Vincent House cofounders Dianne and Elliott Steele, he has held a leadership role in our “Recovery through Work” program for the past 10 years and is dedicated to expanding the program into Sarasota.

> "I had the privilege and honor of learning from Dianne and Elliott Steele for 7 years. The name of our nonprofit, Van Gogh’s Palette, was chosen by our founders because they envisioned a ‘palette’ of programs, which has evolved into the long-term strategic goal of a ‘Recovery through Work’ program in every community of Tampa Bay. It’s my passion to further their vision and engage our entire community in continuing their amazing legacy." —William McKeever

**Project Plan and Description**

Replicating our “Recovery through Work” approach through Vincent Academy in Sarasota is an important first step in our longer-term vision for expansion. Enthusiasm and financial support for Vincent Academy has ensured that we are currently implementing many facets of our program. Multi-year support from The Able Trust will provide the vital resources for establishing business partnerships and creating employment opportunities. Central to this initiative is the hiring of a Community/Business Liaison, who will help foster a working foundation with the business community.
PROGRAM IMPLEMENTATION

A) Building Our Membership. Vincent Academy aims to enrol 125 adults living with serious mental illnesses by the end of year three. Membership is voluntary and open to anyone 18 years of age or older with a diagnosis of mental illness, as long as that person does not pose a significant threat to the Vincent Academy community. We are identifying potential members/applicants by collaborating with:

- Mainstream (clinical) mental health providers
- NAMI—Sarasota (National Alliance on Mental Illness)
- Public Defender's Office and law enforcement
- Division of Vocational Rehabilitation
- Human Services agencies and Supported Housing providers

B) Replicating our “Recovery through Work” culture at Vincent Academy. We are undertaking the following steps:

- Hiring 6 Vocational Instructors, an Employment Director, a Program Director, and a Community/Business Liaison. All new staff will be trained at Vincent House in Pinellas County.
- Implementing the 3 stages of the “Recovery through Work” approach:
  1) Vocational Training. Members begin with on-site, hands-on training available in a wide range of vocational areas, including telephone reception, data entry, culinary arts, hospitality, landscaping, banking, retail sales, customer service, maintenance, transportation, graphic design, video production, and creative writing.
  2) Transitional Employment. This is the first step into the world of paid employment, on placements that can last 6–9 months. This essential step provides members with a work history, self-confidence, and future references. Members will receive a paycheck, perhaps for the first time in their lives.
  3) Supported Employment. Our 1,400-sq.-ft. Career Center, located 100 yards down the street from Vincent Academy, is being developed as a hub for permanent career-based, paid employment opportunities to members who successfully complete Transitional Employment. Individualized services include resume creation, interview preparation using video recording, job development and acquisition, job retention, on-site coaching, and liaison with employers.
- Instilling the values, attitudes, and behaviors that have made Vincent House a supportive, productive environment. During the initial stages, a small group of Vincent House staff/members will travel to Vincent Academy (one-hour trip) on a daily basis to model vocational skills and behaviors.

C) Establishing Local Leadership. Under the auspices of Van Gogh’s Palette, Inc.’s governing Board of Directors, we are creating a Sarasota Advisory Board—representing a wide range of businesses—that will help us integrate into the local community and foster relationships that lead to employment opportunities. In addition to creating new bylaws to authorize the charter and establishing roles for Advisory Board members, we will conduct an annual Strategic Planning session with a cross section of the community. The Sarasota Advisory Board Chairperson will sit on the existing governing Board of Directors.

STRATEGIES FUNDED BY 3-YEAR STRATEGIC EMPLOYMENT GRANT

We are asking The Able Trust to play a key role in Vincent Academy’s success, which hinges on breaking down the barriers of stigma and developing relationships with Sarasota businesses. We want to fast track efforts to dig our roots in the local community and lay the foundation for becoming the premier employment provider for the Sarasota business community.

To achieve our goals, The Able Trust funding will provide salary for Vincent Academy’s Community/Business Liaison, who will be spearheading the following initiatives:

A) Developing Job Leads and Employment Opportunities. The Community/Business Liaison will work directly with our Career Center staff to help us get our foot in the door with local businesses. From past experiences in Pinellas County, we know the barriers caused by the stigma of mental illness are significant—not every employer is interested and/or willing to hire our members. It’s largely a trial-and-error process based on the
idea of casting a wide net. We have also learned that the process is very time intensive and often involves the entire chain of command in a large company, from CEO to HR Director to direct supervisor. The Community/Business Liaison will provide us with the resources to invest time and energy in this process.

B) Liaising with Educational Institutions. Some members discover the need and desire for more formal education during the rehabilitation process. Our liaison efforts will help connect members with area adult learning centers (GED), technical institutes, colleges, universities, and other areas of higher learning. This approach will add value to our training services while also establishing relationships that may lead to jobs for our members.

C) Networking and Marketing. Vincent Academy will use two basic strategies to make our services known—and understood—and to develop business partnerships for the future employment of members:

1. Invite community/business guests into Vincent Academy to introduce them to our training and career centers, meet our members, and see the rehabilitation process firsthand. To create new partnerships, we must overcome employers' potential fears about mental illnesses and any possible reluctance to hire our members. We've found that one of the most effective ways of reducing stigma is to provide guests the opportunity to see our members working productively on a range of job duties within our program, in a normalized work setting. Our goal is to host 900 guests over the first three years.

2. Offer presentations in the local community to civic, political, business, and faith-based organizations. We will concentrate on:
   - Chamber of Commerce, Rotary Clubs, and civic groups (e.g., Tiger Bay Club), whose members represent a wide range of business backgrounds
   - Individual businesses in such industries as Hospitality and Tourism, Manufacturing, and Retail
     and Sales
   - Political groups, faith-based organizations and cultural centers
   - Law Enforcement (Crisis Intervention Team Training)

D) Strategic Planning. Vincent Academy will implement annual strategic planning sessions for the purpose of developing action plans, evaluating progress, and making necessary adjustments. These sessions will be crucial to our success during the first few years, and they will engage a cross section of our community: Vincent Academy members, Board, families, staff, volunteers, and local business partners. We hope to duplicate the positive results of prior Vincent House strategic planning sessions held at the St. Petersburg College Collaborative Labs.

MEASURING AND EVALUATING SUCCESS
As with Vincent House, we aspire to exceed expectations for future members and families of Vincent Academy. Because this is a new experience for us, we realize that we are certain to encounter unexpected problems and setbacks during this first replication our "Recovery through Work" services. Quite frankly, we are not sure about our ability to reach all of the outcomes presented below. Nevertheless, our enthusiasm inspires us to dream big and set high goals. If awarded a Major Strategic Employment Grant, we will work closely with The Able Trust on the implementation of our strategies, while making any needed adjustments during the learning process.

We believe that there is no greater measure of independence for a person with a major disability than gainful employment. Jobs and careers are the only lasting means to end cycles of dependency on governmental assistance and achieve reintegration into mainstream society.

Expected Project Outcome

Year One:
1. Vocational Training: 75 members
2. Job Placements (includes Transitional Employment): 15 members

Year Two:
1. Vocational Training: 100 members
2. Job Placement (includes Transitional and Supported Employment): 20 members
3. Building Community/Business partners: 300 visitors / 10 business-employment partnerships

Year Three:
1. Vocational Training: 125 members
2. Job Placement (Transitional/Supported/Career): 25 members

Plan for Data Collection

Part of the daily vocational training activities at Vincent Academy will be to track member progress in employment settings. During each of the stages outlined above, Vincent Academy members and staff will use the “Appilistic” database to monitor achievement of goals in individualized plans. Members who are working in Transitional Employment will be tracked for hours worked/week, earnings, and tenure. Members who are employed in supported, career-focused jobs will continue to be tracked, with Vincent Academy recording the success of the “Recovery through Work” program via members’ career placements, annual member employment earnings, and the number of area business partners that offer employment opportunities to Vincent Academy. In addition, we will track the number of visitors to Vincent Academy and new partners through our GiftWorks database.

Employer Connections

As a new organization in Sarasota, our success will depend on working hard to reduce the stigma and misconceptions of mental illnesses, while building trust with future employers. After 14 years in operation, Vincent House now has ongoing partnerships with 69 area businesses, demonstrating that the acceptance and integration of adults with serious mental illness into the workplace is possible. To replicate this success in Sarasota, we will:

- Create a local advisory board that represents a wide range of businesses
- Implement networking strategies based on inviting businesses into our facilities as well as creating awareness-building opportunities in the community
- Coordinate efforts between our Employment Director and Business/Community Liaison to maximize our ability to connect to potential employers and develop job leads

One of the unique strategies we use to build relationships and trust is to first identify a staffing need at an area business and then assign one of our Vocational Instructors to work that position. We do this at no cost to the employer, and at no risk—Vincent Academy employees are covered by our workers’ compensation policy. This allows us to experience the workplace firsthand and understand the skill set needed to perform the job. It also allows our Vocational Instructors a chance to build relationships with the employees and managers of that particular business. This strategy helps us identify “the best” employers in the area while creating a foundation for future placements of Vincent Academy members.

Vincent Academy will offer the same commitment to our employment partners when on-the-job performance issues with members inevitably arise. The following true vignette illustrates our approach: Maria was placed at one of our prestigious St. Pete Beach resorts, working at a fancy eatery in a four-hour shift that ended at 3pm. On a day when she decided to stop taking her meds (unknown to us), she finished her shift while in a manic phase that led her to believe she had extra powers and that beach resort operations depended on her. So instead of clocking out, she went to the resort laundry area to work until 7 pm, after which she assisted with bussing service in the bar until it closed at midnight. Since she was in uniform, coworkers assumed her help had been authorized by management. After a 13-hour workday, Maria went to the pool area to sleep.

When Maria didn’t return home, the family called us at 11pm that evening. We put in a missing person’s report, and when the police went to the beach resort early the next day to investigate, they found her sleeping in one of the pool-side lounge chairs. Needless to say, this behavior alarmed the resort’s administration. After much dialogue and thanks to the trust that this business has with Vincent House, we were able to work things out. Four
years later, Maria is still working at the beach resort, a testimony to the power of "Recovery through Work."

Anecdotally, management at the beach resort now fondly remembers Maria’s experience and often uses it as an example of the level of dedication they’d like to see with all their employees. At Vincent Academy, we never give up on our members, nor do we abandon our employment partners when problems arise.

**Amount Requested/Total Project Cost**

We are requesting a Strategic Employment Placement grant of $250,000 over 3 years that will ensure the successful implementation of Vincent Academy by providing vital funding for building community, business, and human services resources. This financial investment from The Able Trust will fill a significant gap in funding streams during the first 3 years of operation, as we implement and grow our Employment Placement program. This project is the result of a firm and diversified funding strategy, based on the following funding streams:

- **State-of-the-art training facility:** $3,100,000 from Bob and Joan Geyer of the Sunset Automotive Group
- **Commercial Kitchen:** $100,000 from the William G. and Marie Selby Foundation (Sarasota-based)
- **Operational Funding (for vocational training):** $378,000 annual, recurring funding from the Central Florida Behavioral Health Network
- **Technology:** $200,000 from the Steinwachs Family Foundation (Sarasota-based)
- **Charitable donations:** $140,000 raised for first fiscal year
- **Tuition policy:** for members/families financially able to contribute to the cost of services

During the second to third year of operations, our Career Services will acquire additional support through revenues created from our regular rate contract with Florida’s Division of Vocational Rehabilitation. This contract provides financial reimbursement for Employment Services, Supported Employment, and On-the-Job Training, and it is a part of the funding model currently used at Vincent House with great success.

**Describe the Future Funding Situation**

Vincent Academy will replicate the sustainable, diversified funding model developed at Vincent House, with the following budget goals:

- 30% Central Florida Behavioral Health Network (DCF funds)
- 20% Division of Vocational Rehabilitation
- 20% Member/family financial contributions, including tuition (sliding-scale fee) and our “Sponsor a Life” scholarship/financial aid program
- 12% Grants
- 15% Charitable contributions from individuals
- 3% Food sales

It is expected that the Vincent Academy budget will reach $1 million during the third year of operations.

**Statement of Relationships:** There are no known relationships with The Able Trust in any of the aspects listed.

**Brief History**

Vincent Academy will open in February 2017. This state-of-the-art complex will include a 1,400-sq.-ft. Career Center and a custom-designed 8,500-sq.-ft. Training Center. It will be the second “Recovery through Work” program operated by Van Gogh’s Palette, Inc., a grassroots not-for-profit organization founded by Elliott and Dianne Steele in 2003. This project is the result of a unique public-private partnership between Sunset Automotive Group and Van Gogh’s Palette, Inc., and will address an unmet need in the Sarasota community—vocational training and career placement for adults living with serious mental illnesses. These include schizophrenia, bipolar disorder, post-traumatic stress disorder (PTSD), and major depression.
Organization Mission
The mission of Van Gogh’s Palette, Inc. (DBA Vincent Academy) is to assist, promote, and celebrate individuals recovering from mental illnesses, or other disabilities, in their effort to improve social and vocational skills and become employed in the community.

Statement of Need
Based on community requests for our services in Sarasota, Vincent Academy has expanded “Recovery through Work.” Prior to our founding in 2003, there was simply no place for a person living with schizophrenia, bipolar disorder, or PTSD to obtain psychiatric rehabilitation services in Tampa Bay. The lack of adequate services is well documented:

- Florida currently ranks 49th (state comparison) in per capita funding for mental health
- Persons living with mental illness comprise the largest and fastest-growing disability group receiving governmental benefits (SAMHSA; U.S. Department of Labor)
- 85–90% of persons with a severe mental illness are unemployed (SAMHSA)

Funding from The Able Trust will help ensure the success of our “Recovery through Work” program and provide a pathway to attaining our strategic goals. The opportunity to dig deep roots in the community will provide job opportunities for our members and end cycles of crisis and dependency through gainful employment.

Thank you for your consideration of our proposal.
Project Name: Vincent Academy: A Fast Track for "Recovery Through Work" in Sarasota

Year-One Budget

Budget Page - Provide a line item budget for the total project, including items to be provided by other funding sources or in-kind items. The budget must account for all funds requested of The Able Trust by each of the proposed years of funding. It is required that the applicant organization have at least 50% of the program’s budget from revenue sources other than The Able Trust.

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<td>$50,000</td>
<td>$30,000</td>
<td>$378,000</td>
<td>150,000</td>
<td>$200,000</td>
</tr>
<tr>
<td>Admin Cost (limited to 15%)</td>
<td>$11,000</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Total Amount Requested of The Able Trust</td>
<td>$86,000</td>
<td>Grand Total Amount of the Project</td>
<td>$894,000</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Salary includes full-time Community/Business Liaison position ($45,000), plus salary cost-share ($5,000) for supervision.
**PROJECT NAME:** VINCENT ACADEMY: A FAST TRACK FOR "RECOVERY THROUGH WORK" IN SARASOTA

**YEAR-TWO BUDGET**

**Budget Page** - Provide a line item budget for the total project, including items to be provided by other funding sources or in-kind items. The budget must account for all funds requested of The Able Trust by each of the proposed years of funding. It is required that the applicant organization have at least 50% of the program’s budget from revenue sources other than The Able Trust.

<table>
<thead>
<tr>
<th>Items</th>
<th>The Able Trust</th>
<th>Members &amp; families</th>
<th>&quot;Sponsor A Life&quot;</th>
<th>CFBHN (DCF)</th>
<th>Charitable Donations</th>
<th>DVR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries*</td>
<td>$50,000</td>
<td>$0</td>
<td>$0</td>
<td>$308,000</td>
<td>$140,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Benefits</td>
<td>$12,000</td>
<td>$0</td>
<td>$0</td>
<td>$70,000</td>
<td>$31,000</td>
<td>$0</td>
</tr>
<tr>
<td>Utilities</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$30,000</td>
<td>$0</td>
</tr>
<tr>
<td>Facilities</td>
<td></td>
<td>$25,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Marketing</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dues, memberships, subscriptions</td>
<td>$1,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Expenses</td>
<td>$0</td>
<td>$60,000</td>
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<td>$0</td>
<td>$49,000</td>
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<td>$15,000</td>
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<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$72,000</strong></td>
<td><strong>$100,000</strong></td>
<td><strong>$40,000</strong></td>
<td><strong>$378,000</strong></td>
<td><strong>250,000</strong></td>
<td><strong>$75,000</strong></td>
</tr>
<tr>
<td>Admin Cost (limited to 15%)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Amount Requested of The Able Trust</strong></td>
<td><strong>$82,000</strong></td>
<td>Grand Total Amount of the Project</td>
<td></td>
<td></td>
<td><strong>$925,000</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Salary includes full-time Community/Business Liaison position ($45,000), plus salary cost-share ($5,000) for supervision.
**Project Name:** Vincent Academy: A Fast Track for "Recovery through Work" in Sarasota

**Year-Three Budget**

**Budget Page** - Provide a line item budget for the total project, including items to be provided by other funding sources or in-kind items. The budget must account for all funds requested of The Able Trust by each of the proposed years of funding. It is required that the applicant organization have at least 50% of the program's budget from revenue sources other than The Able Trust.

<table>
<thead>
<tr>
<th>Items</th>
<th>The Able Trust</th>
<th>Members &amp; families</th>
<th>“Sponsor A Life”</th>
<th>CFBHN (DCF)</th>
<th>Charitable Donations</th>
<th>DVR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries*</td>
<td>$50,000</td>
<td>$0</td>
<td>$0</td>
<td>$308,000</td>
<td>$150,000</td>
<td>$75,000</td>
</tr>
<tr>
<td>Benefits</td>
<td>$12,000</td>
<td>$0</td>
<td>$0</td>
<td>$70,000</td>
<td>$34,000</td>
<td>$0</td>
</tr>
<tr>
<td>Utilities</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$35,000</td>
<td>$0</td>
</tr>
<tr>
<td>Facilities</td>
<td>$0</td>
<td>$30,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Marketing</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>$3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dues, memberships, subscriptions</td>
<td>$1,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Expenses</td>
<td>$0</td>
<td>$75,000</td>
<td>$40,000</td>
<td>$0</td>
<td>$56,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Food</td>
<td>$0</td>
<td>$20,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$72,000</strong></td>
<td><strong>$125,000</strong></td>
<td><strong>$40,000</strong></td>
<td><strong>$378,000</strong></td>
<td><strong>275,000</strong></td>
<td><strong>$100,000</strong></td>
</tr>
<tr>
<td>Admin Cost (limited to 15%)</td>
<td><strong>$10,000</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Amount Requested of The Able Trust</strong></td>
<td><strong>$82,000</strong></td>
<td>Grand Total Amount of the Project</td>
<td><strong>$1,000,000</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Salary includes full-time Community/Business Liaison position ($45,000), plus salary cost-share ($5,000) for supervision.
The Able Trust™ Name, Logos and Taglines Requirements

Name, Logo and Tagline Usage Guidelines
- The Able Trust name and logo is a registered trademark with the United States Patent and Trademark Office
- The name, logo and tagline may not be used without express written permission from The Able Trust
- The name, logo and tagline may not be used in a manner that would disparage The Able Trust
- The logo and tagline may not be distorted in perspective or appearance
- The logo and tagline must be used as provided by The Able Trust with no changes in color, design or removal or addition of any words or artwork
- To request an electronic version of The Able Trust logo or have draft materials approved by The Able Trust, contact Guenevere Crum, at 888.838.2253 or guenevere@abletrust.org

The Able Trust Written Words Specifications & Requirements
The Able Trust should always be written in the following format:
- "The Able Trust"
- Capitalize the "T" in The and the letters in lowercase following the A in Able.

The following is incorrect:
- the Able Trust
- the ABLE Trust

The Able Trust Logo Specifications & Requirements

<table>
<thead>
<tr>
<th>Pantone Color Specs For Press Printing</th>
<th>CMYK Color Specs For Desktop Printer or Digital Press</th>
<th>RGB Color Specs For Computer Screen Presentation</th>
</tr>
</thead>
<tbody>
<tr>
<td>PMS280 = Pantone 661</td>
<td>C = 100</td>
<td>R = 38</td>
</tr>
<tr>
<td></td>
<td>M = 100</td>
<td>G = 38</td>
</tr>
<tr>
<td></td>
<td>Y = 27</td>
<td>B = 113</td>
</tr>
<tr>
<td></td>
<td>K = 14</td>
<td>(hex #: 262671)</td>
</tr>
</tbody>
</table>

*Grayscale - The entire logo wording should be black with a white background, as shown below.
Logo Size

The logo may be increased or decreased in size. However, its proportions should never be altered. Here are some recommended sizing options.

50% Aspect Ratio 75% Aspect Ratio 100% Aspect Ratio
Size: .68 X .99 Size: 1.02 X 1.49 Size: 1.36 X 2

The Able Trust Grant Award Logo Specifications & Requirements

- The Able Trust Grant Award contract states that “The Agency must recognize the Foundation in any materials that are the direct result of funding through this Contract.”
- All materials that include the promotional logo or written recognition statement must be approved by The Able Trust.
- Materials can be emailed, faxed or mailed to:
  Guenevere Crum
  The Able Trust
  3320 Thomasville Rd, Suite 200
  Tallahassee, FL 32308
  850.224.4496 Fax
  guenevere@abletrust.org

- The Able Trust logo should be used for promotions related to projects funded by The Able Trust grant awards, which may include for example:
  - Project brochures
  - Project informational flyers
  - Event invitations/flyers/program books related to projects funded by The Able Trust grant award
- The Agency Grant Award contact should request an electronic format of The Able Trust logo to include in promotional materials or use the logo slick provided with The Able Trust Grant award contract.
- *Logos should not be scanned from this document or copied/saved from The Able Trust website.
- For press releases, please use the following written recognition statement in lieu of the logo:
  - This Project Funded by The Able Trust
Grant Logo
The Grant Award logo is shown as follows. It may be increased or decreased in size. However, its proportions should never be altered.

This Project
Funded by

THE
ABLE
TRUST

This Project
Funded by

THE
ABLE
TRUST

###
FLORIDA ENDOWMENT FOUNDATION FOR VOCATIONAL REHABILITATION

GRANT AWARD ADJUSTMENT FORM for #18-520

After careful consideration of your original Grant Application by the Foundation's Grant Committee, your original request has been modified as follows:

The organization has been awarded $248,000.

William McKeever
Signature of Chief Executive

4/5/2017
Date

William McKeever
Printed Name

ATTACHMENT 3
Choice of Receiving Method for Progress Reports

Please indicate your choice for receiving Progress reports. No matter which method selected reports must be returned to The Able Trust by their indicated due date via postal mail to accommodate the volume of receipts and invoices that are required to be attached to support Budget line item expenses.

☐ Organization would like to receive Progress reports by Postal Mail. Indicate any changes to the organization mailing address that are different than the proposal to route the envelope to the correct responsible person:

☑ Organization would like to receive Progress Reports by Email.
   Indicate one or more addresses the report should be sent to:
   Print Name of Person: William McKeever
   Print carefully Email: william@vincenthouse.org
   Print Name of Person: Jodi-lee Weiss
   Print carefully Email:

   Phone Number & Address to contact if the email is returned undeliverable:
   William McKeever, Vincent Academy, 1819 Glengary Street
   Sarasota, FL 34231. Tel: 941-374-9652

   Choose ONE answer: Do you need a PLAIN TEXT FILE?
   YES _______________ Not Necessary ☑

By signing below, Recipient agrees to the choice made above. Changes can be made at any time during the grant year by requesting the change on Organizational letterhead the change(s) needed and why with the signature of the authorizing personnel.

Williame McKeever
Signature of Executive Director
7/5/2017
Date

Grant Award Contract Attachment 4